

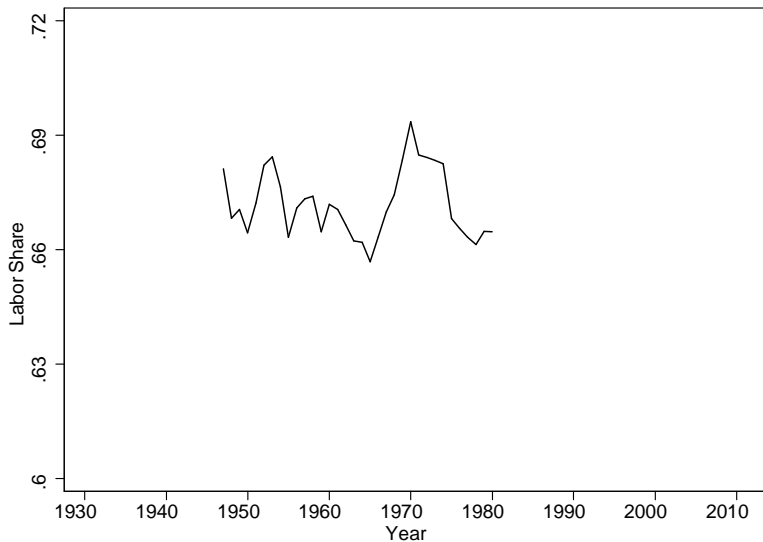
# Kaldor Facts & Kuznets Facts

## ▶ Kaldor Facts

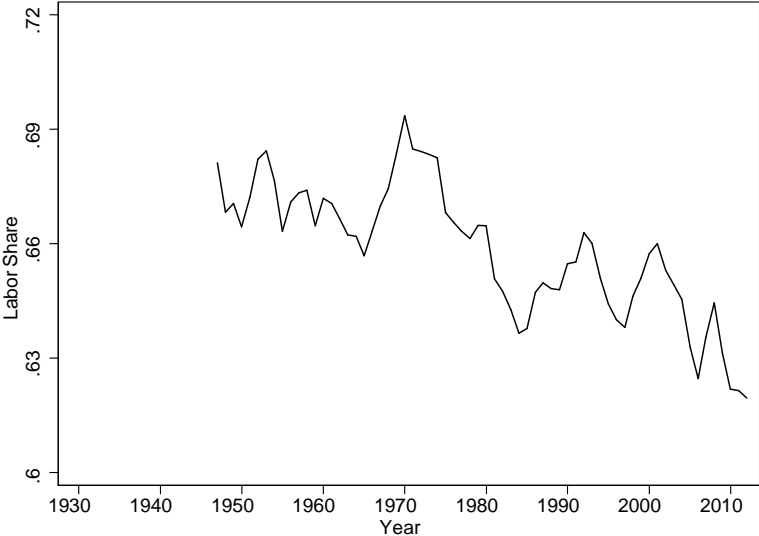
1.  $\frac{Y}{L}$  grows at a sustained rate
2.  $\frac{K}{L}$  grows at a sustained rate  
(1) + (2)  $\Rightarrow \frac{Y}{K}$  is roughly stable.
3.  $r = i - \pi$  is stable
4. The capital and labor shares of national income are stable (roughly  $\frac{1}{3}$  and  $\frac{2}{3}$ )
5.  $Y$  per capita grows at a stable rate

- ▶ Kuznets Facts: As economies grow, the shares of income/consumption in services grow, in agriculture shrink, and in manufacturing are roughly constant (grow and then shrink).

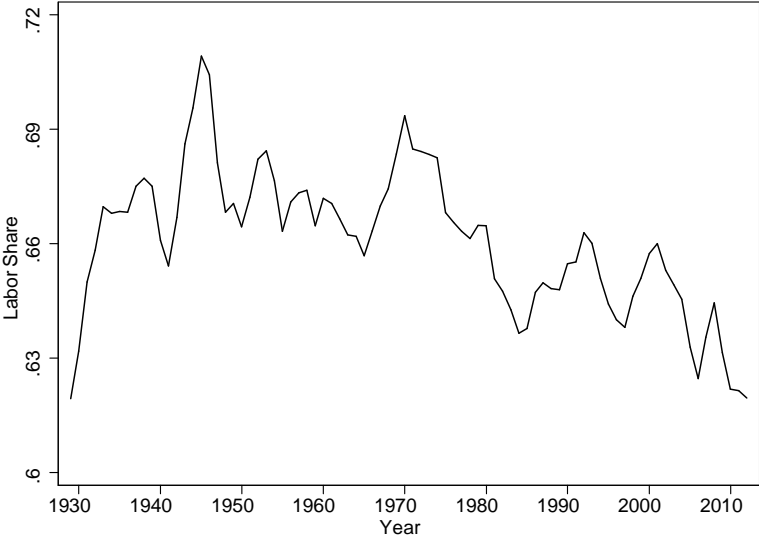
# Labor Share of Income



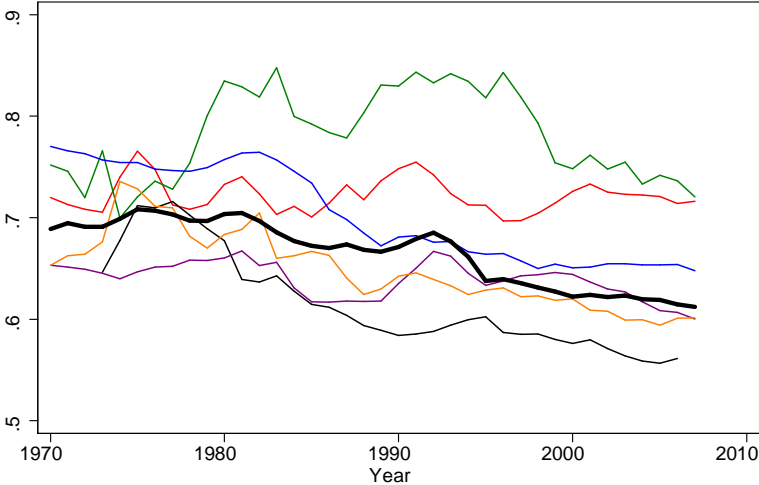
# Labor Share of Income



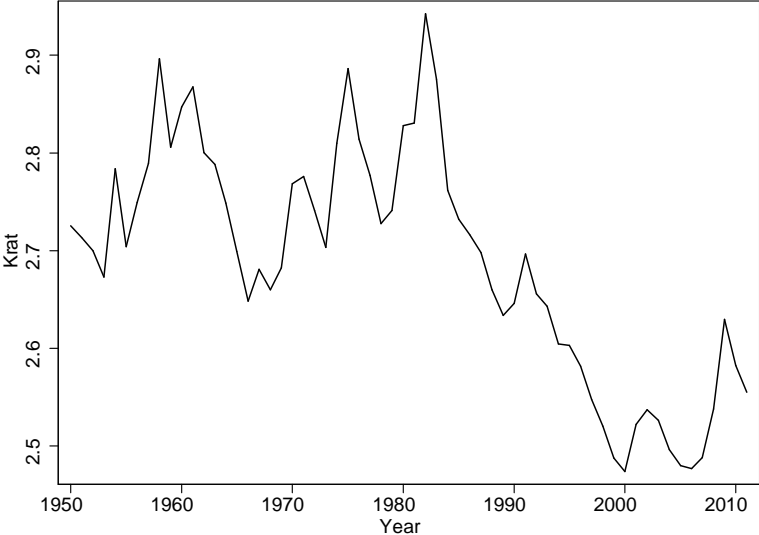
# Labor Share of Income



# Labor Share of Income: Other Countries



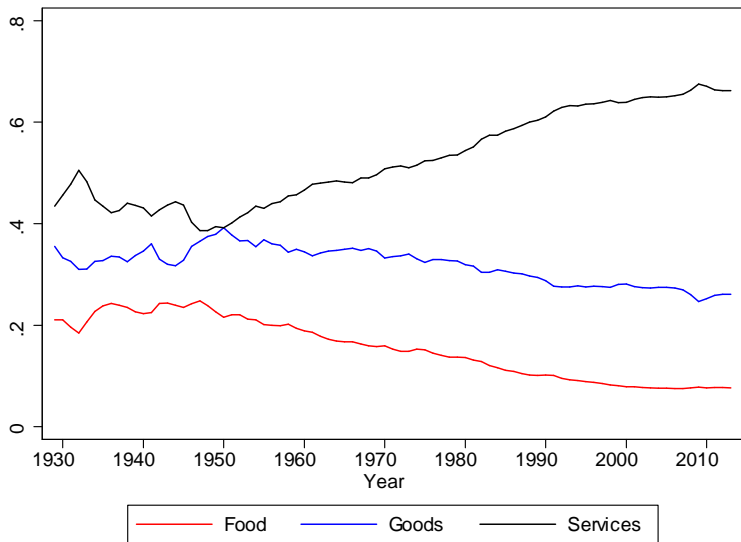
# Ratio of K/Y



# Real Return of S&P 500

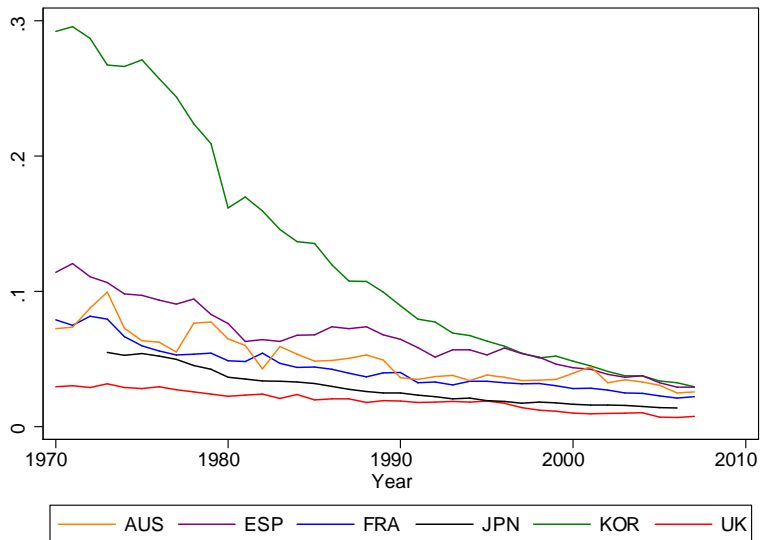
| Period    | Return |
|-----------|--------|
| 1930-1950 | 4.8%   |
| 1950-1970 | 9.2%   |
| 1970-1990 | 4.7%   |
| 1990-2010 | 6.2%   |

# Kuznets Facts for the US

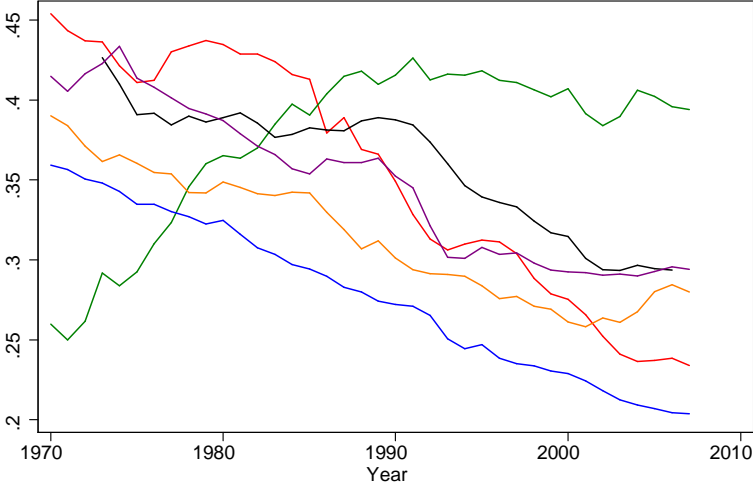




# Agriculture Value Added Share of GDP

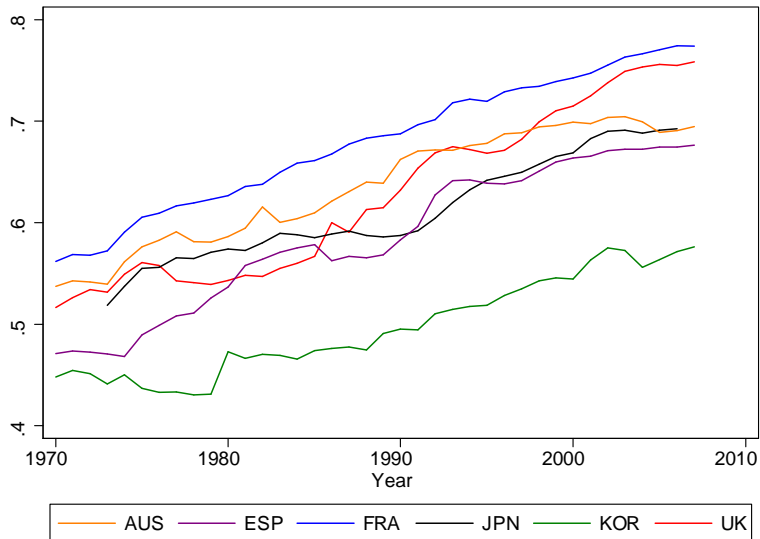


# Manufacturing Value Added Share of GDP



AUS ESP FRA JPN KOR UK

# Services Value Added Share of GDP



Note: We'll go over the following papers on the board

- ▶ Kongsamut, Rebelo, Xie (2001), "Beyond Balanced Growth"
- ▶ Ngai and Pissarides (2007), "Structural Change in a Multisector Model of Growth"

Notes on Kongsamut et al. (2001):  
"Beyond Balanced Growth"

# Overview

- ▶ Goods differ in their income elasticities: agriculture has a relatively low income elasticity, services has a high income elasticity.
  - ▶ Technological progress
  - ▶ → Higher income
  - ▶ → Greater fraction of consumption expenditures spent on services
  - ▶ → Labor reallocation to services, away from agriculture.
- ▶ What are the implications for long-run productivity growth in this model, compared to Ngai and Pissarides?
- ▶ Why do we care about models that have balanced growth paths?

# Evidence on income elasticities: Aguiar and Bilis (2015)

- ▶ Assume log-linear Engel curves:

$$\underbrace{\log x_{hjt}^* - \log \bar{x}_{jt}^*}_{\text{cons of } j \text{ by } h, \text{ relative to peers}} = \alpha_{jt}^* + \beta_j \log X_{ht}^* + \underbrace{\Gamma_j Z_h}_{\text{hh characteristics}} + \underbrace{\varphi_{hjt}}_{\text{taste shock}}$$

- ▶ Measurement equation:

$$\log x_{hjt}^{\text{measured}} - \log \bar{x}_{jt}^{\text{measured}} = \alpha_{jt} + \beta_j \log X_{ht}^{\text{measured}} + \Gamma_j Z_h + u_{hjt}$$

- ▶ A key challenge

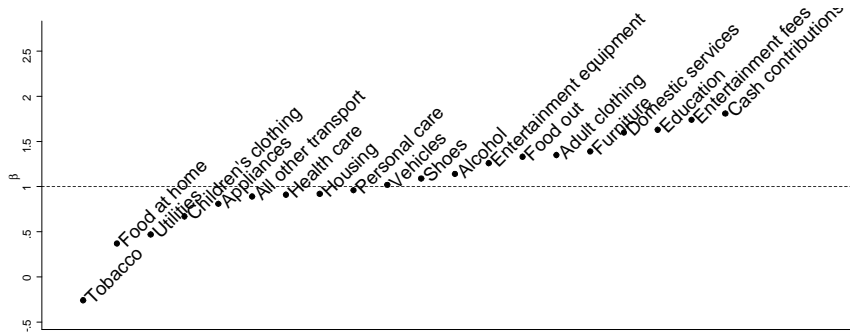
- ▶ Our observed value of expenditures on good  $j$  by household  $h$  are measured with error  $x_{hjt}^{\text{measured}} \neq x_{hjt}^*$ .
- ▶ Measurement error in individual goods, component of  $u_{hjt}$ , will be correlated with  $\log X_{ht}$  term.

- ▶ Solution: Instrument  $\log X_{ht}$  with  $\log I_{ht}$

- ▶ Idea behind  $\log I_{ht}$  instrument: Consumption reflects permanent income, which will be correlated with current income, but uncorrelated with measurement error.

# Evidence on income elasticities

Results from the CEX





## Stone-Geary Preferences

$$U = (A - \bar{A})^\beta M^\gamma (S + \bar{S})^\theta, \text{ where } \beta + \gamma + \theta = 1$$

Consider maximizing  $U$  s.t.  $I = A \cdot P_A + M + S \cdot P_S$

First order conditions:

$$S + \bar{S} = \frac{\theta}{P_S} (I + P_S \bar{S} - P_A \bar{A})$$

$$A - \bar{A} = \frac{\beta}{P_A} (I + P_S \bar{S} - P_A \bar{A})$$

$$M = \gamma (I + P_S \bar{S} - P_A \bar{A})$$

Just like Cobb-Douglas, except income shifted by  $P_S \bar{S} - P_A \bar{A}$ , consumption shifted by  $\bar{A}$  and  $\bar{S}$ , resp.

# Stone-Geary Preferences

From last slide

$$S + \bar{S} = \frac{\theta}{P_S} (I + P_S \bar{S} - P_A \bar{A})$$

$$A - \bar{A} = \frac{\beta}{P_A} (I + P_S \bar{S} - P_A \bar{A})$$

$$M = \gamma (I + P_S \bar{S} - P_A \bar{A})$$

Compute income elasticity

$$\begin{aligned} \frac{\partial S}{\partial I} \frac{I}{\bar{S}} &= \frac{\theta}{P_S} \cdot \frac{I}{\frac{\theta}{P_S} (I + P_S \bar{S} - P_A \bar{A}) - \bar{S}} \\ &= \frac{\theta I}{\theta (I + P_S \bar{S} - P_A \bar{A}) - P_S \bar{S}} \\ &= \frac{\theta I}{\theta I - \theta P_A \bar{A} - (1 - \theta) P_S \bar{S}} > 1 \end{aligned}$$

# Model setup

1. Representative consumer with Stone-Geary preferences.
2. Services and agriculture are consumed, manufacturing either consumed or invested.

Identical homogeneous of degree 1 production functions:

$$A_t = B_A F(\phi_t^A K_t, N_t^A X_t)$$

$$S_t = B_S F(\phi_t^S K_t, N_t^S X_t)$$

$$M_t + \delta K + \dot{K} = B_M F(\phi_t^M K_t, N_t^M X_t)$$

Productivity growth:  $\dot{X} = X \cdot g$

3. Market clearing conditions

$$N_t^A + N_t^M + N_t^S = 1$$

$$\phi_t^A + \phi_t^M + \phi_t^S = 1$$

# Implications of static optimization

- ▶ Marginal rate of transformation in each sector is the same:

$$\frac{P_A \cdot B_A \cdot F_K^A}{P_A \cdot B_A \cdot F_L^A} = \frac{B_M \cdot F_K^M}{B_M \cdot F_L^M} = \frac{P_S \cdot B_S \cdot F_K^S}{P_S \cdot B_S \cdot F_L^S} \Rightarrow \frac{\phi_t^A}{N_t^A} = \frac{\phi_t^M}{N_t^M} = \frac{\phi_t^S}{N_t^S}$$

- ▶ Relative prices equals relative productivities:

$$P_A = \frac{B_M}{B_A} ; P_S = \frac{B_M}{B_S}$$

- ▶ Combining these conditions with the production functions (HW), and using homogeneity of  $F$

$$M_t + \delta K_t + \dot{K}_t + P_A A_t + P_S S_t = B_M F \left( \frac{K_t}{X_t}, 1 \right) X_t$$

## (Generalized) balanced growth path

- ▶ Definition: In a GBGP, the real interest rate,  $r$ , is constant.
- ▶ Rough argument for deriving  $r$ 
  - ▶ Consumers can buy unit of capital
    - ▶ Rent it to firms for  $B_M F_1(k, 1)$
    - ▶ Sell the undepreciated portion the next period, for  $(1 - \delta)$
  - ▶ Or receive a gross interest rate of  $(1 + r)$
- ▶  $r = B_M F_1(k, 1) - \delta$
- ▶  $r$  is constant if and only if  $k = \frac{K}{X}$  is constant;  $K$  must grow at rate  $g$ .

# Conditions for a generalized balanced growth path

- ▶ Revisit budget constraint:

$$\delta K_t + \dot{K}_t + M_t + P_A A_t + P_S S_t = B_M F(k_t, 1) X_t$$

Right-hand side grows at rate  $g$ . Need  $M_t + P_A A_t + P_S S_t$  to grow at the same rate.

- ▶ From before:

$$M_t = \gamma (I + P_S \bar{S} - P_A \bar{A})$$

$$P_S S_t = -P_S \bar{S} + \theta (I + P_S \bar{S} - P_A \bar{A})$$

$$P_A A_t = P_A \bar{A} + \beta (I + P_S \bar{S} - P_A \bar{A})$$

$\Rightarrow -P_S \bar{S} + P_A \bar{A} + (I + P_S \bar{S} - P_A \bar{A})$  needs to grow at rate  $g$ .

$\Rightarrow$  Can happen iff  $P_S \bar{S} = P_A \bar{A}$

## Consumption growth rates

$$S_t + \bar{S} = \frac{\theta}{P_S} (I + P_S \bar{S} - P_A \bar{A}) \quad (\text{last two terms} = 0 \text{ along BGP})$$

$$= (S_0 + \bar{S}) e^{gt}$$

$$\dot{S}_t = \frac{\partial S_t}{\partial t} = \frac{\partial (S_0 e^{gt} + \bar{S} (e^{gt} - 1))}{\partial t} = g (S_0 + \bar{S}) e^{gt}$$

$$\frac{\dot{S}_t}{S_t} = g \frac{S_t + \bar{S}}{S_t}$$

Similarly:

$$\frac{\dot{M}_t}{M_t} = g$$

$$\frac{\dot{A}_t}{A_t} = g \frac{A_t - \bar{A}}{A_t}$$

Output growth rates of each sector approach  $g$  as  $t \rightarrow \infty$ .

## Labor growth rates

$$N_t^A = \frac{A_t}{B_A F(k, 1) X_t}$$

$$\begin{aligned}\dot{N}_t^A &= \frac{\dot{A}_t}{B_A F(k, 1) X_t} - \frac{A_t \cdot \dot{X}_t}{B_A F(k, 1) (X_t)^2} \\ &= \frac{g(A_t - \bar{A})}{B_A F(k, 1) X_t} - \frac{A_t \cdot g}{B_A F(k, 1) X_t} \\ &= -\frac{g\bar{A}}{B_A F(k, 1) X_t} ; \text{ (goes to 0 as } t \rightarrow \infty\text{)}\end{aligned}$$

Similarly:

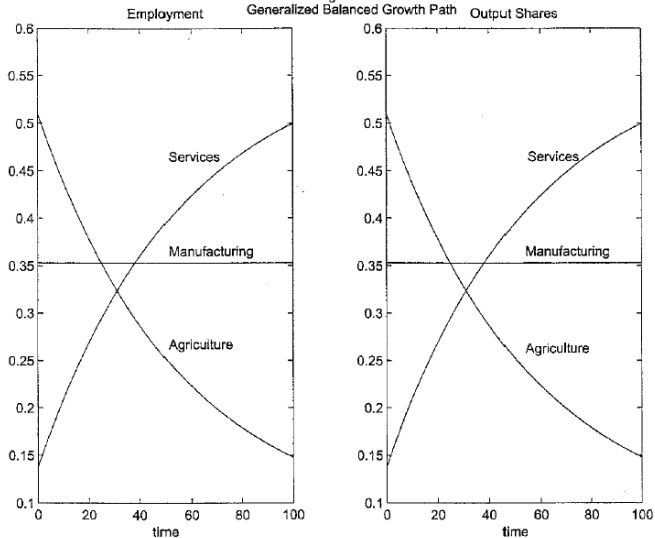
$$\dot{N}_t^M = 0$$

$$\dot{N}_t^S = \frac{g\bar{S}}{B_S F(k, 1) X_t}$$



# Employment and Output Growth Rates

Figure 3  
Generalized Balanced Growth Path



# A GBGP transforms the problem to that of a one-sector model

Original formulation

$$\max U = \int_0^{\infty} e^{-\rho t} \frac{\left[ (A(t) - \bar{A})^{\beta} M(t)^{\gamma} (S(t) + \bar{S})^{\theta} \right]^{1-\sigma}}{1-\sigma} dt$$

$$\text{s.t. } \dot{K}(t) = B_M F(K(t), X(t)) - \delta K(t) \\ - M(t) - P_A A(t) - P_S S(t)$$

With  $P_S \bar{S} = P_A \bar{A}$ , this problem is equivalent to

$$\max U = \int_0^{\infty} e^{-\rho t} \frac{M(t)^{1-\sigma}}{1-\sigma} dt$$

$$\text{s.t. } \dot{K}(t) = B_M F(K(t), X(t)) - \delta K(t) - \frac{M(t)}{\gamma}$$

Why? Note that, when  $P_S \bar{S} = P_A \bar{A}$ :

$$S + \bar{S} = \frac{\theta}{P_S} \frac{M}{\gamma} \quad \text{and} \quad A - \bar{A} = \frac{\beta}{P_A} \frac{M}{\gamma}$$

## What happens when the condition doesn't hold?

- ▶ Suppose  $P_S \bar{S} - P_A \bar{A} \equiv \varepsilon \neq 0$ . Then the transformed planner's problem is to

$$\max U = \int_0^{\infty} e^{-\rho t} \frac{M(t)^{1-\sigma}}{1-\sigma} dt$$

$$\text{s.t. } \dot{K}(t) = B_M F(K(t), X(t)) - \delta K(t) - \frac{M(t)}{\gamma} + \varepsilon$$

- ▶ Can't employ standard solutions (phase diagrams) to study the transition  $\frac{K}{X}$ .
- ▶ Eventually the quantitative impact of the  $\varepsilon$  term will diminish.

Notes on Herrendorf et al. (2013):  
"Two Perspectives on Preferences  
and Structural Transformation"

# Review: two views of structural transformation

- ▶ Facts:
  - ▶ Agriculture shrinks, manufacturing first grows and then shrinks, services grow.
  - ▶ These shifts are more pronounced in nominal rather than real terms.
- ▶ Ngai and Pissarides
  - ▶ Differential growth rates in sectors' productivity.
  - ▶ Nonunitary elasticity of substitution across goods.
  - ▶ Low-growth sector (services) has larger relative prices; draws more resources into the economy.
- ▶ Kongsamut et al.
  - ▶ Identical productivity growths.
  - ▶ Nonunitary income elasticity for different goods.
  - ▶ Agriculture has subunitary elasticity of substitution; services has income elasticity  $> 1$ .

# Review: two (or three) views of structural transformation

- ▶ Facts:
  - ▶ Agriculture shrinks, manufacturing first grows and then shrinks, services grow.
  - ▶ These shifts are more pronounced in nominal rather than real terms.
- ▶ Ngai and Pissarides
- ▶ Kongsamut et al.
- ▶ Acemoglu and Guerrieri (2008)
  - ▶ Similar to Ngai and Pissarides, except:
  - ▶ Capital deepening, rather than differential productivity growth, is responsible for changes in industries' relative output prices.
- ▶ In these papers, there was little distinction between commodities and the industries that produced them.

# Contribution of Herrendorf, Rogerson, and Valentinyi

- ▶ Construct and estimate a model that nests Ngai and Pissarides and Kongsamut et al.
- ▶ Show that the attribution of transformation to income/price effects depends on how we view what consumers value:
  1. "Final Consumption Expenditures":  $u(c_a, c_m, c_s)$ 
    - ▶  $c_a$ : food and beverages purchases or off-premises consumption
    - ▶  $c_m$ : goods, excluding food and beverages...
    - ▶  $c_s$ : services; government consumption expenditure
  2. "Consumption Value Added":  $u(c_a, c_m, c_s)$ 
    - ▶  $c_a$ : farms; forestry, fishing
    - ▶  $c_m$ : construction; manufacturing; mining
    - ▶  $c_s$ : all other industries
- ▶ Provide a link between the two perspectives.

# Outline

1. Model
2. Data
3. Estimation using the "Final Consumption Expenditures" perspective
4. Estimation using the "Consumption Value Added" perspective
5. Linking the two perspectives.



## Model (1)

Consider the problem of a consumer who is trying to maximize:

$$u(c_{at}, c_{mt}, c_{st}) = \left( \sum_{i \in \{a, m, s\}} \omega_i^{\frac{1}{\sigma}} (c_{it} + \bar{c}_i)^{\frac{\sigma-1}{\sigma}} \right)^{\frac{\sigma}{\sigma-1}}$$

$$\text{subject to } \sum_{i \in \{a, m, s\}} p_{it} c_{it} = C_t$$

Note:

- ▶ If  $\bar{c}_i = 0 \Rightarrow$  Preferences as in Ngai and Pissarides.
- ▶ If  $\sigma = 1$  and  $\bar{c}_m = 0 \Rightarrow$  Preferences as in Kongsamut et al.
- ▶ Nothing about the technology side of the economy is explicitly specified.
- ▶ Intertemporal decisions play little/no role.

## Model (2)

- ▶ Solving the static problem from the previous slide:

$$\frac{p_{mt}c_{mt}}{C_t} = -\frac{p_{mt}\bar{c}_m}{C_t} + \frac{\omega_m p_{mt}^{1-\sigma}}{\sum_{i \in \{a,m,s\}} \omega_i p_{it}^{1-\sigma}} \left( 1 + \sum_{i \in \{a,m,s\}} \frac{p_{it}\bar{c}_i}{C_t} \right) \quad (1)$$

$$\frac{p_{st}c_{st}}{C_t} = -\frac{p_{st}\bar{c}_s}{C_t} + \frac{\omega_s p_{st}^{1-\sigma}}{\sum_{i \in \{a,m,s\}} \omega_i p_{it}^{1-\sigma}} \left( 1 + \sum_{i \in \{a,m,s\}} \frac{p_{it}\bar{c}_i}{C_t} \right) \quad (2)$$

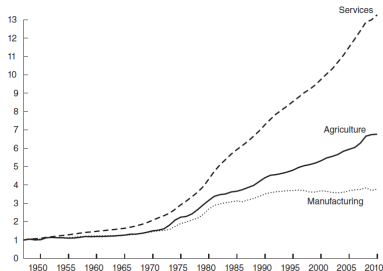
- ▶ The equation for  $p_{at}c_{at}/C_t$  is redundant.
- ▶ Taking the model to the data
  - ▶ Parameters:  $\omega_a, \omega_m, \sigma, \bar{c}_a, \bar{c}_s$
  - ▶ Data: Time series on  $p_{mt}c_{mt}, p_{st}c_{st}, p_{at}, p_{mt}$  and  $p_{st}$ ,
  - ▶ Fit Equations (1) and (2) as best as possible.

# Data Sources

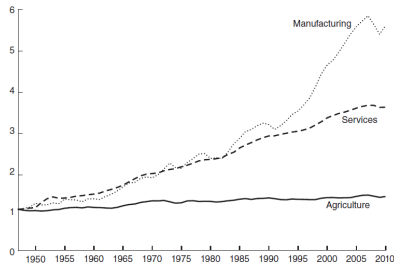
- ▶ Consumption Final Expenditure Data ( $p_{st}^f c_{st}^f$  and  $p_{st}^f$ )
  - ▶ National Income Product Accounts: Values and Quantity Indices (see <http://www.econstats.com/nipa/>)
- ▶ Consumption Value Added Data:
  - ▶ Bureau of Economic Analysis Industry Accounts: Value Added and Quantity Indices by Industry.
  - ▶ Need to subtract off investment from the production value added data. (Investment goods produced by all industries, not just manufacturing)
    - ▶ In previous papers  $c_m + \dot{k} - \delta k = m$ . But, after 2002  $\dot{k} - \delta k > m$ !
    - ▶ BEA: 2002 Table of service shares for different types of investment goods.
- ▶ Bureau of Economic Analysis Input-Output Tables: (Useful in Linking FE and VA perspectives.)

# Final Expenditures Data

## Price Indices



## Quantity Indices



- ▶ Quantity goes up most for manufacturing, least for food.
- ▶ Prices goes up most for services, least for manufacturing.

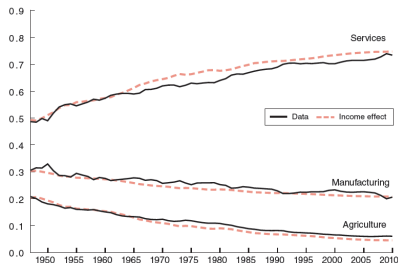
# Estimating Final Consumption Expenditure Preferences

|  | (1)     | (2)     | (3)     |
|--|---------|---------|---------|
| $\sigma$                               | 0.85    | 1       | 0.89    |
| $\bar{c}_a$                            | -1350   | -1316   |         |
| $\bar{c}_s$                            | 11237   | 19748   |         |
| $\omega_a$                             | 0.02    | 0.02    | 0.11    |
| $\omega_m$                             | 0.17    | 0.15    | 0.24    |
| $\omega_s$                             | 0.81    | 0.84    | 0.65    |
| $\chi^2(\bar{c}_a = 0, \bar{c}_s = 0)$ | 3867    | 4065    |         |
| AIC                                    | -932.55 | -931.35 | -666.03 |

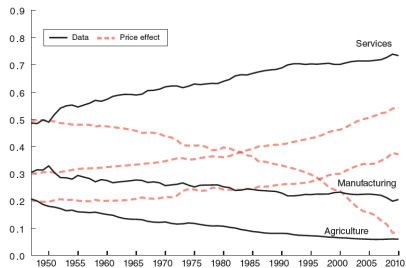
Note:  $AIC=2k - 2 \log \mathcal{L}$

# Income effects are important in fitting expenditure share data

## Prices Fixed at 1947 Values



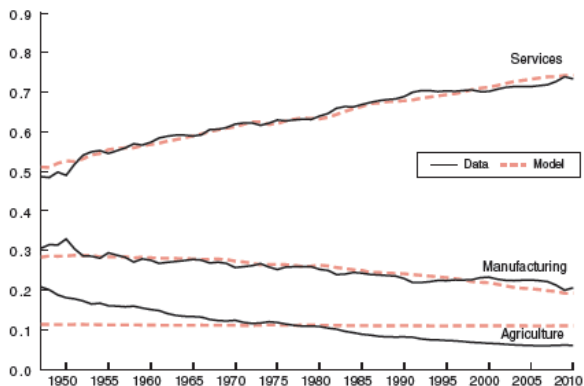
## Income Fixed at 1947 Values



Nonhomotheticity terms:

|                     | 1947  | 2010  |
|---------------------|-------|-------|
| $p_a \bar{c}_a / C$ | -0.17 | -0.04 |
| $p_s \bar{c}_s / C$ | 0.73  | 0.32  |

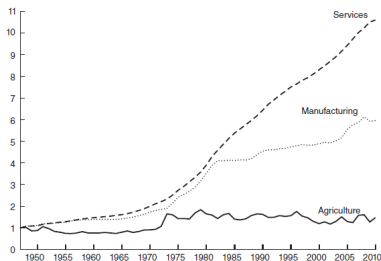
## Fit of estimated model, $\bar{c}_a = \bar{c}_s = 0$



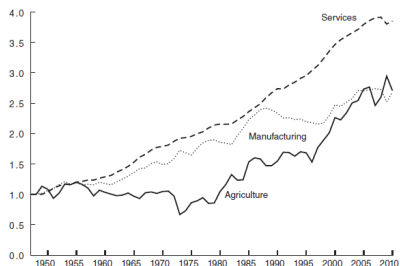
- ▶  $\{\hat{\sigma}, \omega_a, \omega_m, \omega_s\} = \{0.89, 0.11, 0.24, 0.65\}$

# Value Added Data

## Price Indices



## Quantity Indices



- ▶ Correlation between prices indices and quantity indices is much stronger in the value added data (89%) than in the final expenditure data (48%).

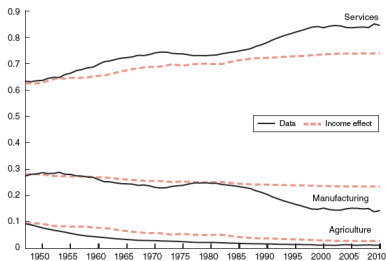


## Estimating Value Added Preferences

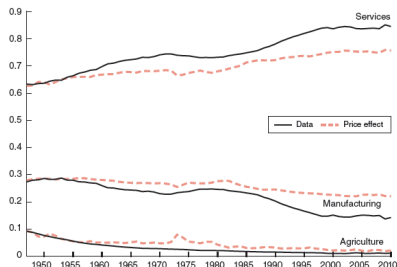
|  | (1)    | (2)    | (3)    |
|--|--------|--------|--------|
| $\sigma$                               | 0.00   | 0      | 0      |
| $\bar{c}_a$                            | -138.7 | -138.9 |        |
| $\bar{c}_s$                            | 4261.8 | 4268.1 |        |
| $\omega_a$                             | 0.002  | 0.002  | 0.01   |
| $\omega_m$                             | 0.15   | 0.15   | 0.18   |
| $\omega_s$                             | 0.85   | 0.85   | 0.81   |
| $\chi^2(\bar{c}_a = 0, \bar{c}_s = 0)$ | 1424   | 216    |        |
| AIC                                    | -837.3 | -875.4 | -739.4 |

# Income and price effects are both important in fitting the value added data

## Prices Fixed at 1947 Values



## Income Fixed at 1947 Values



Nonhomotheticity terms:

|                     | 1947  | 2010  |
|---------------------|-------|-------|
| $p_a \bar{c}_a / C$ | -0.08 | -0.01 |
| $p_s \bar{c}_s / C$ | 0.34  | 0.12  |

## Why are the $\bar{c}_a$ , $\bar{c}_s$ terms less important?

- ▶ Consumption over Commodities' Final Expenditure
  - ▶ Food from supermarkets is an agricultural commodity ( $\bar{c}_a < 0$ )
  - ▶ Meals from restaurants is a service ( $\bar{c}_s > 0$ )
- ▶ Consumption over Industries' Value Added
  - ▶ Both food from supermarkets and food from restaurants are produced by the agriculture industry;  $\bar{c}_a$  &  $\bar{c}_s$  balance out.

## Linking the two approaches: theory

- ▶ Assume that final added consumption is a CES aggregate of value added from the three sectors:

$$c_{it}^f = \left[ \sum_{j \in \{a, m, s\}} (A_{it} \phi_{j \rightarrow i})^{\frac{1}{\eta_i}} (c_{j \rightarrow i, t}^v)^{\frac{\eta_i - 1}{\eta_i}} \right]^{\frac{\eta_i}{\eta_i - 1}}$$

- ▶ Cost minimization of the "final expenditure bundler" implies that:

$$p_j^v c_{j \rightarrow i, t}^v = \frac{\phi_{j \rightarrow i} (p_j^v)^{1 - \eta_i}}{\sum_{k \in \{a, m, s\}} \phi_{k \rightarrow i} (p_k^v)^{1 - \eta_i}} p_i^f c_{it}^f \quad (3)$$

- ▶ Taking the model to the data
  - ▶ Parameters:  $\eta_i, \phi_{j \rightarrow i}; i, j \in \{a, m, s\}$ .
  - ▶ Fit Equation (3) as best as possible, separately for each  $i \in \{a, m, s\}$ .

# Linking the two perspectives: data

How are the  $p_j^y c_{j \rightarrow i, t}^y$  constructed?

- ▶ Bureau of Economic Analysis "Total Requirements" Tables
  - ▶ For firms producing commodity  $j$ , what is the total value of purchases from industry  $i$ ?
  - ▶ For each  $i$ , what is the gross output ( $p_i^g c_i^g$ ), value added ( $p_i^y c_i^y$ ), and final expenditures ( $p_i^f c_i^f$ )?
- ▶ Define  $T_{ij} = \frac{\text{purchases of commodity } j \text{ for firms producing in } i}{\text{value added in } i + \text{total purchases of firms in } i}$
- ▶  $ji$  element of  $(I - T)^{-1}$ : dollar amount of commodity  $j$  that industry  $i$  uses per dollar of its sales. Note  $(I - T)^{-1} = I + T + T^2 + T^3 + \dots$
- ▶ Using this definition:

$$p_j^g c_{j \rightarrow i}^g = \left( (I - T)^{-1} \right)_{ji} p_i^f c_i^f$$

# An example from the data

How are the  $p_j^v c_{j \rightarrow i, t}^v$  constructed? BEA "Total Requirements" Tables, from 1963

|                |        |       |       |       |       |       |        |        |
|----------------|--------|-------|-------|-------|-------|-------|--------|--------|
| IO<br>Table:   | Agric. | 17818 | 0     | 326   | 1112  | 25641 | 259    | 3410   |
|                | Min'g  | 128   | 1138  | 737   | 3686  | 10949 | 46     | 2914   |
|                | Const. | 567   | 416   | 25    | 588   | 814   | 1556   | 10906  |
|                | Durab. | 795   | 1081  | 27329 | 97129 | 8018  | 3160   | 6299   |
|                | N-Dur  | 6851  | 588   | 4234  | 11582 | 69029 | 6683   | 17745  |
|                | Trans. | 2795  | 876   | 9789  | 11605 | 12615 | 7278   | 11526  |
|                | Serv.  | 4774  | 3529  | 5814  | 14041 | 15974 | 26717  | 60931  |
|                | VA     | 22702 | 11050 | 37022 | 95905 | 75063 | 112320 | 233569 |
| $(I - T)^{-1}$ | Agric. | 1.50  | 0.02  | 0.04  | 0.04  | 0.26  | 0.02   | 0.04   |
|                | Min'g  | 0.02  | 1.07  | 0.03  | 0.04  | 0.08  | 0.01   | 0.02   |
|                | Const. | 0.02  | 0.03  | 1.01  | 0.01  | 0.02  | 0.02   | 0.04   |
|                | Durab. | 0.08  | 0.18  | 0.57  | 1.71  | 0.13  | 0.06   | 0.07   |
|                | N-Dur  | 0.29  | 0.08  | 0.14  | 0.15  | 1.52  | 0.09   | 0.11   |
|                | Trans. | 0.11  | 0.07  | 0.17  | 0.11  | 0.12  | 1.07   | 0.06   |
|                | Serv.  | 0.21  | 0.26  | 0.18  | 0.17  | 0.21  | 0.23   | 1.25   |

# An example from the data

How are the  $p_j^v c_{j \rightarrow i, t}^v$  constructed? BEA "Total Requirements" Tables, from 1963:

|                  |        |      |      |      |      |      |      |      |
|------------------|--------|------|------|------|------|------|------|------|
| $(I - T)^{-1} =$ | Agric. | 1.50 | 0.02 | 0.04 | 0.04 | 0.26 | 0.02 | 0.04 |
|                  | Min'g  | 0.02 | 1.07 | 0.03 | 0.04 | 0.08 | 0.01 | 0.02 |
|                  | Const. | 0.02 | 0.03 | 1.01 | 0.01 | 0.02 | 0.02 | 0.04 |
|                  | Durab. | 0.08 | 0.18 | 0.57 | 1.71 | 0.13 | 0.06 | 0.07 |
|                  | N-Dur  | 0.29 | 0.08 | 0.14 | 0.15 | 1.52 | 0.09 | 0.11 |
|                  | Trans. | 0.11 | 0.07 | 0.17 | 0.11 | 0.12 | 1.07 | 0.06 |
|                  | Serv.  | 0.21 | 0.26 | 0.18 | 0.17 | 0.21 | 0.23 | 1.25 |

In 1963, each dollar of final expenditures in agriculture generates 0.21 dollars of gross output in services, 0.11 in transport.

Since  $p_{A,1963}^f c_{A,1963}^f = \$348$  per capita,  
we have that  $p_{S \rightarrow A}^g c_{S \rightarrow A}^g = \$348 \cdot (0.21 + 0.11) = \$111$

## Estimates of the production commodities

Now use:

$$p_j^v c_{j \rightarrow i, t}^v \approx p_j^g c_{j \rightarrow i, t}^g \cdot \frac{va_j}{go_j}$$

Reminder:

$$p_j^v c_{j \rightarrow i, t}^v = \frac{\phi_{j \rightarrow i} (p_j^v)^{1-\eta_i}}{\sum_{k \in \{a, m, s\}} \phi_{k \rightarrow i} (p_k^v)^{1-\eta_i}} p_i^f c_{it}^f$$

|                          | Food  | Goods | Services |
|--------------------------|-------|-------|----------|
| $\eta_i$                 | 0.19* | 0.00  | 0.00     |
| $\phi_{a \rightarrow i}$ | 0.05* | 0.02* | 0.01*    |
| $\phi_{m \rightarrow i}$ | 0.33* | 0.36* | 0.09*    |
| $\phi_{s \rightarrow i}$ | 0.62* | 0.62* | 0.90*    |

- ▶ Except for agriculture, production of final expenditures is Leontief.
- ▶ Services are an important input in all commodities.
- ▶ Agriculture is relatively unimportant in the production of the three commodities.



# Conclusion (1)

## ▶ Summary

- ▶ To fit the growth of service FE, and the decline of food FE  $\Rightarrow$  income effects are important.
- ▶ To link FE data and VA added data  $\Rightarrow$  complementarity in production of fixed expenditures.

## ▶ Next Steps

- ▶ What productivity trajectories will generate the observed relative price movements?
- ▶ Look at within-sector price & quantity paths.
  - ▶ Are they similar across industries, within sectors?
  - ▶ What are the within-industry productivity paths?

## Conclusion (2)

What are the underlying productivity paths?

Herrendorf, Herrington, and Valentinyi (2014)

- ▶ Production functions of the form:

$$G_{it} = [F_{it} (K_{it}, L_{it})]^{\eta_i} [X_{it} (Z_{it})]^{1-\eta_i}, \text{ where}$$

$$F_{it} = \left[ \alpha_i [\exp(\gamma_{ik} t) K_{it}]^{\frac{\sigma_i-1}{\sigma_i}} + (1 - \alpha_i) [\exp(\gamma_{il} t) L_{it}]^{\frac{\sigma_i-1}{\sigma_i}} \right]^{\frac{\sigma_i}{\sigma_i-1}}$$

- ▶ Main result:  $\gamma_{AI} > \gamma_{MI} > \gamma_{SI}$ ;  $\sigma \approx 1$  fit the price data well.

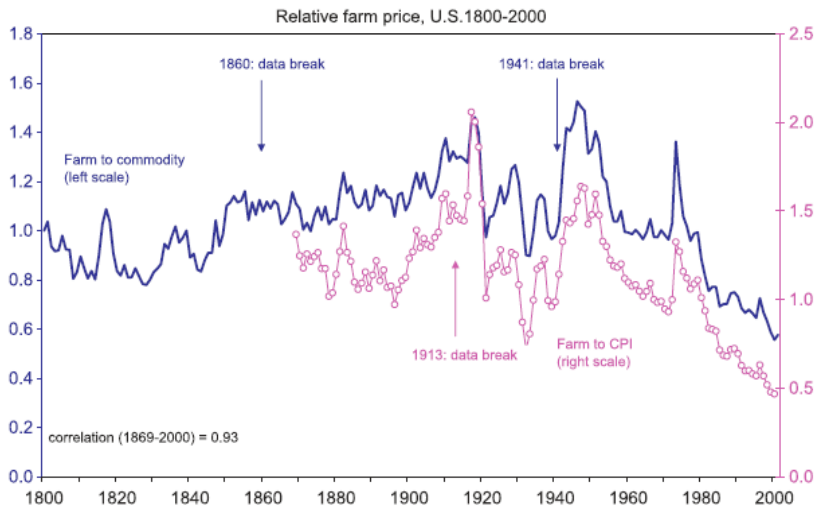
## Conclusion (3)

Substantial differences within Services

|                       | Prices: %<br>Ann. Growth | Quantity: %<br>Ann. Growth |
|-----------------------|--------------------------|----------------------------|
| GDP                   | 3.5%                     | 3.4%                       |
| Wholesale             | 1.9%                     | 4.8%                       |
| Retail                | 2.7%                     | 3.6%                       |
| Transportation        | 2.9%                     | 2.9%                       |
| Information           | 2.5%                     | 5.3%                       |
| Finance & Insurance   | 5.0%                     | 4.0%                       |
| Real Estate           | 3.7%                     | 4.0%                       |
| Professional Services | 5.3%                     | 4.5%                       |
| Management            | 4.2%                     | 3.0%                       |
| Administration        | 4.6%                     | 5.3%                       |
| Education             | 5.8%                     | 3.0%                       |
| Health                | 5.3%                     | 4.2%                       |
| Arts & Entertainment  | 4.2%                     | 3.4%                       |
| Accommodation         | 4.0%                     | 3.1%                       |
| Other Services        | 4.9%                     | 1.6%                       |

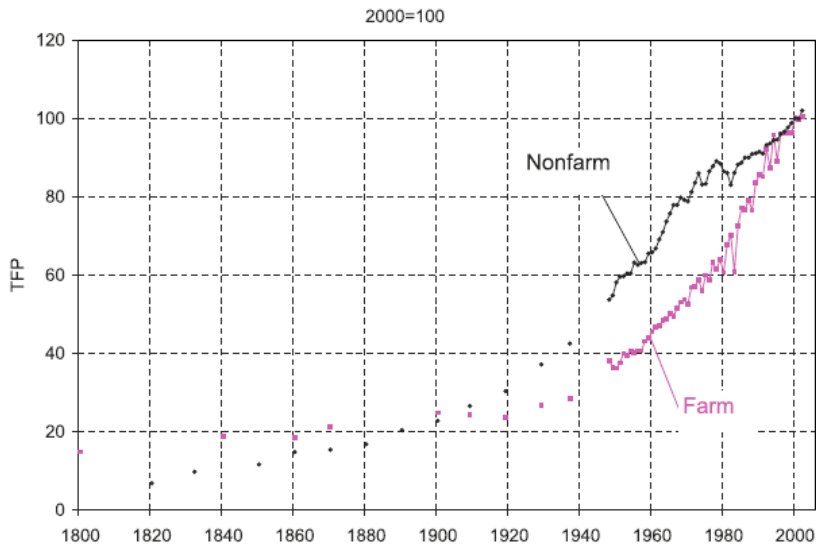
# Conclusion (4)

Longer time horizons: Dennis & İřcan (2009)



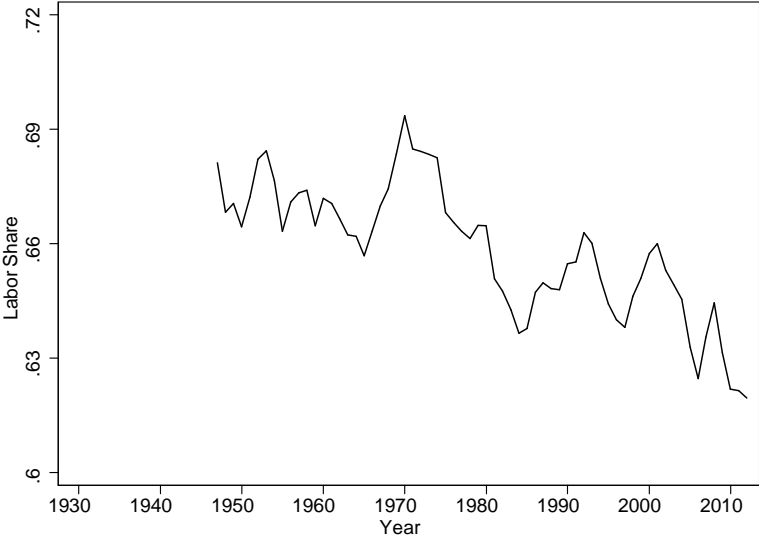
# Conclusion (4)

Longer time horizons: Dennis & İşcan (2009)



# Notes on Oberfield and Raval (2014) "Micro Data and Macro Technology"

# Review: The labor share of income is declining



# Summary

- ▶ Question 1: What is  $\sigma^{\text{agg}}$ , the (aggregate) elasticity of substitution between capital and labor?
- ▶ Question 2: Given  $\sigma^{\text{agg}}$ , how much of the observed decline in the labor share is due to changes in the price of capital vs. labor?
- ▶ Contribution:
  - ▶ A new estimate of a parameter that we care about.
  - ▶ A new method to apply micro data to "build up" to estimates of aggregate elasticities of substitution.



## Why do we care about $\sigma^{agg}$ ?

- ▶ Does an increase in  $\frac{K}{L}$  increase incentive to innovate in labor- or capital-intensive technologies? (Acemoglu, 2002, 2003)
- ▶ How much of the GDP per capita differences between poor and rich countries is explained by differences in  $\frac{K}{L}$ ? (Caselli, 2005)
- ▶ How fast does an economy converge to its steady state.

# Estimating factor-augmenting technical growth using time series data

- ▶ Assume:

$$Y_t = \left[ (A_t K_t)^{\frac{\sigma_t - 1}{\sigma_t}} + (B_t L_t)^{\frac{\sigma_t - 1}{\sigma_t}} \right]^{\frac{\sigma_t}{\sigma_t - 1}}$$

- ▶ FOC (normalizing price of output to 1)

$$\pi_t = \frac{r_t K_t}{Y_t} = \frac{(A_t K_t)^{\frac{\sigma_t - 1}{\sigma_t}}}{Y_t}$$

$$1 - \pi_t = \frac{w_t L_t}{Y_t} = \frac{(B_t L_t)^{\frac{\sigma_t - 1}{\sigma_t}}}{Y_t}$$

- ▶ So

$$\log \left( \frac{\pi_t}{1 - \pi_t} \right) = \frac{\sigma_t - 1}{\sigma_t} \log \left( \frac{A_t}{B_t} \right) + \frac{\sigma_t - 1}{\sigma_t} \log \left( \frac{K_t}{L_t} \right)$$

- ▶ One approach (Klump, McAdam, William): Assume  $\sigma_t$  is constant, and parameterize the growth rate of  $A_t$  and  $B_t$ .

## Set-up

Monopolistically competitive plants produce using capital and labor

$$Y_i = \left[ (A_i K_i)^{\frac{\sigma-1}{\sigma}} + (B_i L_i)^{\frac{\sigma-1}{\sigma}} \right]^{\frac{\sigma}{\sigma-1}}$$

... taking the wage and capital rental rate as given; same for all plants

Consumers have Dixit-Stiglitz preferences

$$Y = \left[ \sum (D_i)^{\frac{1}{\varepsilon}} (Y_i)^{\frac{\varepsilon-1}{\varepsilon}} \right]^{\frac{\varepsilon}{\varepsilon-1}}$$

The goal is to derive an expression for

$$\sigma_n = \frac{d \log \frac{K}{L}}{d \log \frac{w}{r}}$$

Notation:

- ▶  $\theta_{ni}$ : sales share of plant  $i$ .
- ▶  $\alpha_{ni}$ : capital cost share of plant  $i$

## Two additions

From our homework:

$$\sigma_n^N = (1 - \chi_n) \sigma + \chi_n \varepsilon, \text{ where}$$

$$\chi_n = \sum \theta_{ni} \frac{(\alpha_{ni} - \alpha_n)^2}{\alpha_n (1 - \alpha_n)}$$

1. Include materials in plants' production functions:

$$F(K_{ni}, L_{ni}, \quad ) = \left[ \left[ (A_{ni} K_{ni})^{\frac{\sigma_n - 1}{\sigma_n}} + (B_{ni} L_{ni})^{\frac{\sigma_n - 1}{\sigma_n}} \right]^{\frac{\sigma_n}{\sigma_n - 1}} \right]$$

2. Write out the aggregate elasticity in terms of industry-level terms.

## Two additions

From our homework:

$$\sigma_n^N = (1 - \chi_n) \sigma + \chi_n \varepsilon \text{ where}$$

$$\chi_n = \sum \theta_{ni} \frac{(\alpha_{ni} - \alpha_n)^2}{\alpha_n (1 - \alpha_n)}$$

1. Include materials in plants' production functions:

$$F(K_{ni}, L_{ni}, M_{ni}) = \left[ \left[ (A_{ni} K_{ni})^{\frac{\sigma_n - 1}{\sigma_n}} + (B_{ni} L_{ni})^{\frac{\sigma_n - 1}{\sigma_n}} \right]^{\frac{\sigma_n}{\sigma_n - 1}} \frac{\zeta_n - 1}{\zeta_n} + C_{ni} M_{ni}^{\frac{\zeta_n - 1}{\zeta_n}} \right]^{\frac{\zeta_n}{\zeta_n - 1}}$$

2. Write out the aggregate elasticity in terms of industry-level terms.

## Building up to the aggregate EoS

- ▶ The industry-level elasticity of substitution equals:

$$\sigma_n^N = (1 - \chi_n) \sigma_n + \chi_n \left[ \left(1 - \bar{s}_n^M\right) \varepsilon_n + \bar{s}_n^M \zeta_n \right]$$

$$\text{where } \chi_n = \sum_i \frac{(\alpha_{ni} - \alpha_n)^2}{(1 - \alpha_n) \alpha_n} \theta_{ni}, \text{ and}$$

$\bar{s}_n^M$  is a weighted average of plants' intermediate input shares.

- ▶ The aggregate elasticity of substitution equals:

$$\sigma^{agg} = (1 - \chi^{agg}) \bar{\sigma}^N + \chi^{agg} \left[ \left(1 - \bar{s}^M\right) \eta + \bar{s}^M \bar{\zeta}_n \right]$$

$$\text{where } \chi^{agg} = \sum_i \frac{(\alpha_n - \alpha)^2}{(1 - \alpha) \alpha} \theta_n, \text{ and}$$

- ▶  $\bar{\sigma}^N$  ( $\bar{\zeta}_n$ ) is a weighted average of the industry capital-labor (materials) EoS.
- ▶  $\bar{s}^M$  is a weighted average of industries' intermediate input shares.

# The Census of Manufacturers & Annual Survey of Manufacturers

- ▶ Census of Manufacturers (CM)
  - ▶ All plants within the US with  $\geq 5$  employees (180,000 out of 350,000)
  - ▶ Every five years (1972, 1977,... 2012)
  - ▶ Book value of capital is imputed for non ASM plants (except for 1987, 1997)
  - ▶ Materials expenditures, labor expenditures, output.
- ▶ Annual Survey of Manufacturers
  - ▶ A subset of plants (50,000), oversampling of larger plants
  - ▶ Materials expenditures, labor expenditures, output.

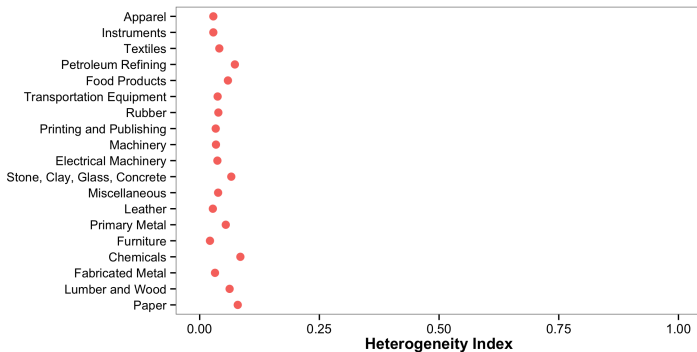
## Building blocks of $\sigma_n^N$

- ▶  $\chi$ : variation in plant-level capital shares (within value added)
- ▶  $\bar{s}_n^M$ : average materials cost share
- ▶  $\sigma_n$ : plant-level elasticity of substitution, between capital and labor
- ▶  $\varepsilon_n$ : elasticity of demand
- ▶  $\zeta_n$ : elasticity of substitution between materials and value added



# Building blocks of

$$\sigma_n^N = (1 - \chi_n)\sigma_n + \chi_n[(1 - \bar{s}_n^M)\varepsilon_n + \zeta_n\bar{s}_n^M]: \chi_N$$



$$\chi_n \approx 0 \Rightarrow \sigma_n^N \approx \sigma_n$$

## Building blocks of

$$\sigma_n^N = (1 - \chi_n)\sigma_n + \chi_n[(1 - \bar{s}_n^M)\varepsilon_n + \zeta_n\bar{s}_n^M]: \sigma_n$$

From the plants' cost-minimization condition:

$$\log\left(\frac{rK}{wN}\right)_{ni} = \kappa + (\sigma_n - 1)\left(\frac{w}{R}\right)_{ni}$$

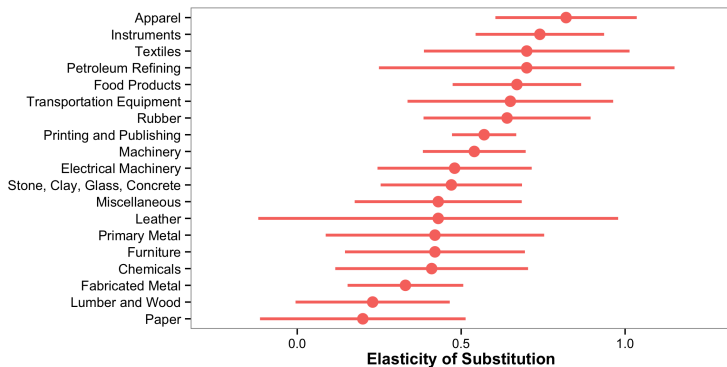
Specification from Raval (2014):

$$\log\left(\frac{rK}{wN}\right)_{ni} = \kappa + (\sigma_n - 1)\log w_{ni}^{MSA} + \text{Controls} + \epsilon_{ni}$$

- ▶  $w_{ni}^{MSA}$ : hourly wage in the MSA of plant  $i$ , after controlling for worker education, experience, industry, occupation, demographics.
- ▶ Controls: age of the plant, indicator for whether it is part of a multi-unit firm.
- ▶ Key Assumptions:  $R_{ni} \perp w_{ni}^{MSA}$  (or more generally,  $w_{ni}^{MSA} \perp \epsilon_{ni}$ )

# Building blocks of

$$\sigma_n^N = (1 - \chi_n)\sigma_n + \chi_n[(1 - \bar{s}_n^M)\varepsilon_n + \zeta_n\bar{s}_n^M]: \sigma_n$$



Average of  $\sigma_n \approx 0.5$ .

## Building blocks of

$$\sigma_n^N = (1 - \chi_n)\sigma_n + \chi_n[(1 - \bar{s}_n^M)\epsilon_n + \zeta_n\bar{s}_n^M]: \zeta_n$$

From the plants' cost-minimization condition:

Similar specification to identify  $\zeta$ :

$$\log\left(\frac{qM}{wN + rK}\right)_{ni} = (\zeta - 1)(1 - \alpha_i) \log w_{ni}^{MSA} + \text{Controls} + \epsilon_{ni}$$

Results from pooled regression

|      | $\hat{\zeta}$ |
|------|---------------|
| 1987 | 0.90          |
| 1997 | 0.67          |
| N    | 140,000       |

## Building blocks of

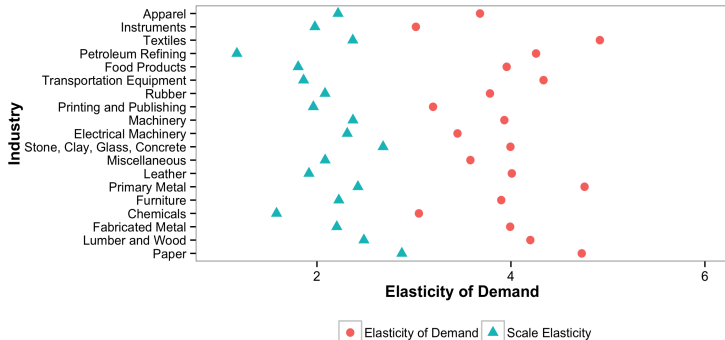
$$\sigma_n^N = (1 - \chi_n)\sigma_n + \chi_n[(1 - \bar{s}_n^M)\varepsilon_n + \zeta_n\bar{s}_n^M]: \bar{s}_n^M \text{ and } \varepsilon_n$$

- ▶  $\bar{s}_n^M$ , average materials cost share: average=0.59.
- ▶  $\varepsilon_n$ : Demand elasticity.
  - ▶ According to the model, the markup equals revenues divided by total costs  $\Rightarrow \frac{\varepsilon_n}{\varepsilon_n - 1} = \frac{P_{ni}Y_{ni}}{wL_{ni} + rK_{ni} + qM_{ni}}$
  - ▶  $\varepsilon_n \in [3, 5]$

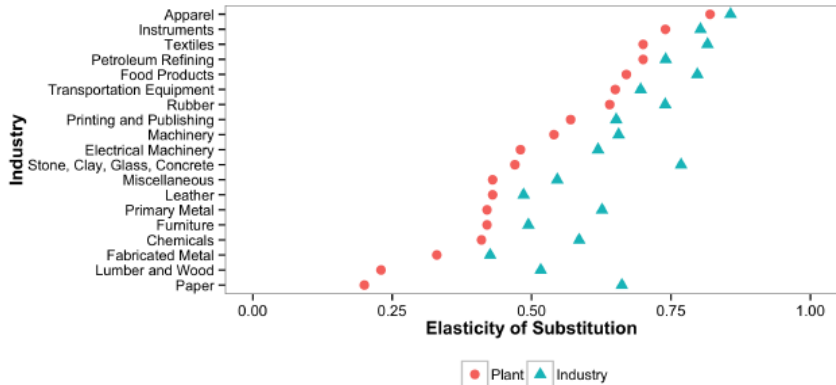
# Building blocks of

$$\sigma_n^N = (1 - \chi_n)\sigma_n + \chi_n[(1 - \bar{s}_n^M)\varepsilon_n + \zeta_n\bar{s}_n^M]:$$

$$[(1 - \bar{s}_n^M)\varepsilon_n + \bar{\zeta}_n\bar{s}_n^M]$$



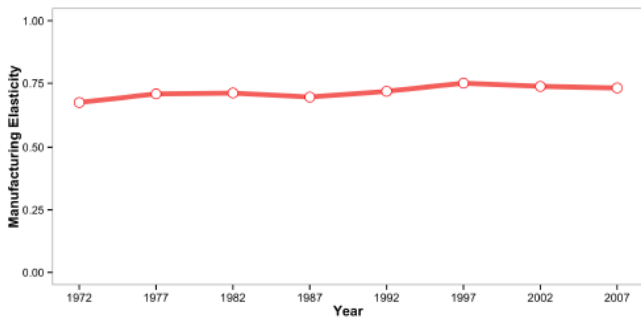
$$\text{Building blocks of } \sigma_n^N = (1 - \chi_n)\sigma_n + \chi_n[(1 - \bar{s}_n^M)\varepsilon_n + \bar{s}_n^M]$$



## Building blocks of

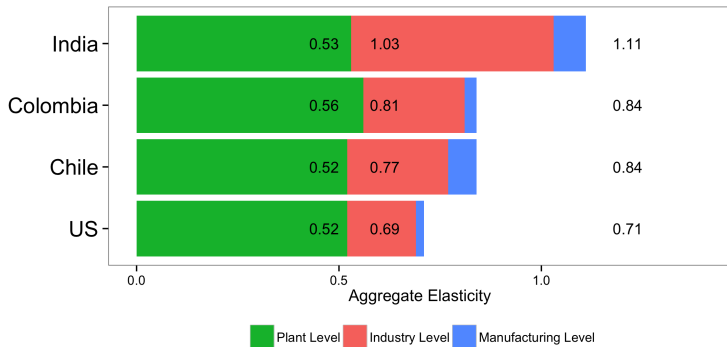
$$\sigma^{agg} = (1 - \chi^{agg})\bar{\sigma}_n^N + \chi^{agg}[(1 - \bar{s}^M)\eta + \bar{s}^M\bar{\zeta}_n]$$

- ▶  $\eta$ , elasticity of demand across industries: 1
- ▶  $\bar{\sigma}_n^N$ ,  $\chi^{agg}$ ,  $\bar{s}^M$ , and  $\bar{\zeta}_n$  all come from industry-level data.
- ▶ Estimate in 1987: 0.70
- ▶ Allowing the  $\chi$ s,  $\bar{s}$ s to vary across years:

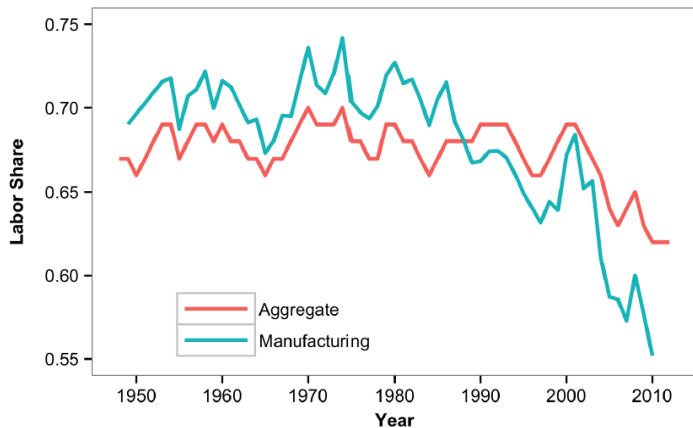




$\sigma^{agg}$  ranges from 0.80 to 1.15 for other countries



## Reminder: The labor share has fallen



## Why has the labor share fallen? A decomposition

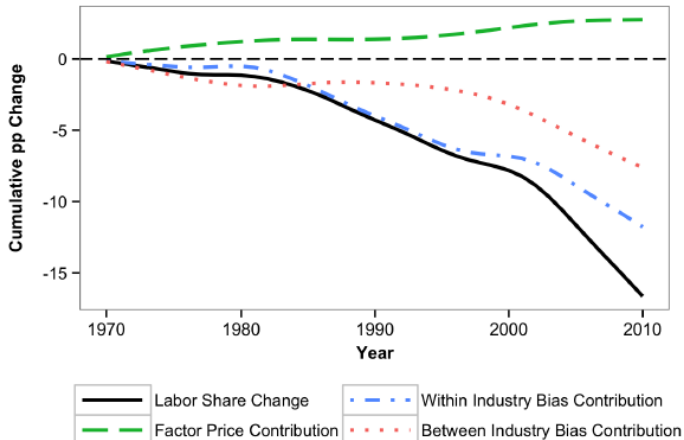
$$\begin{aligned} ds^{v,L} &= \frac{\partial s^{v,L}}{\partial \log w/r} d \log w/r + \left[ ds^{v,L} - \frac{\partial s^{v,L}}{\partial \log w/r} d \log w/r \right] \\ &= (1 - \sigma^{agg}) d \log w/r + \left[ ds^{v,L} - \frac{\partial s^{v,L}}{\partial \log w/r} d \log w/r \right] \end{aligned}$$

Data on  $w, r$ :

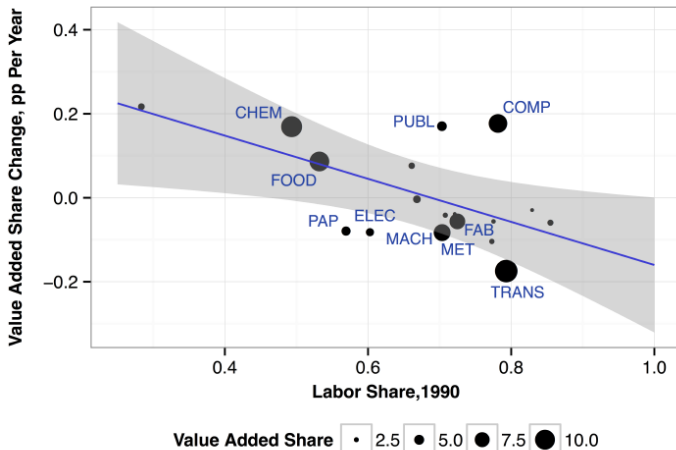
- ▶ For  $w$ : NIPA.  $w = \frac{\text{Labor compensation}}{\text{Employees}}$ , adjust for changes in skills.
- ▶ For  $r$ :
  - ▶ Capital prices from NIPA
  - ▶ Real rental rate of capital 3.5%
  - ▶ Tax rates and depreciation allowances from Jorgenson

$w/r$  has gone up &  $1 - \sigma^{agg} > 0 \Rightarrow$  Contribution of factor prices is positive.

Almost none of the change in the labor share is from  $w/r$  increasing.



Within manufacturing, industries with high labor shares have declined in importance

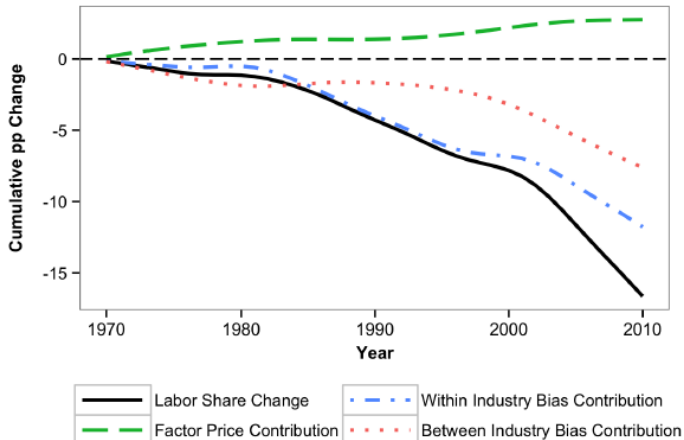


## Why has the labor share fallen? A decomposition

$$\begin{aligned} ds &= (1 - \sigma^{agg}) d \log w/r + \left[ ds^{v,L} - \frac{\partial s^{v,L}}{\partial \log w/r} d \log w/r \right] \\ &= (1 - \sigma^{agg}) d \log w/r + \underbrace{\sum_n v_n \left( ds_n^{v,L} - \frac{\partial s_n^{v,L}}{\partial \ln w/r} d \log w/r \right)}_{\text{within-industry contribution}} \\ &\quad + \underbrace{\sum_n \left( s_n^{v,L} - s^{v,L} \right) \left( dv_n - \frac{\partial v_n}{\partial \ln w/r} d \log w/r \right)}_{\text{between-industry contribution}} \end{aligned}$$

- ▶  $s_n^{v,L}$ : labor share in industry  $n$
- ▶  $v_n$ : share of industry  $n$  in overall value added.

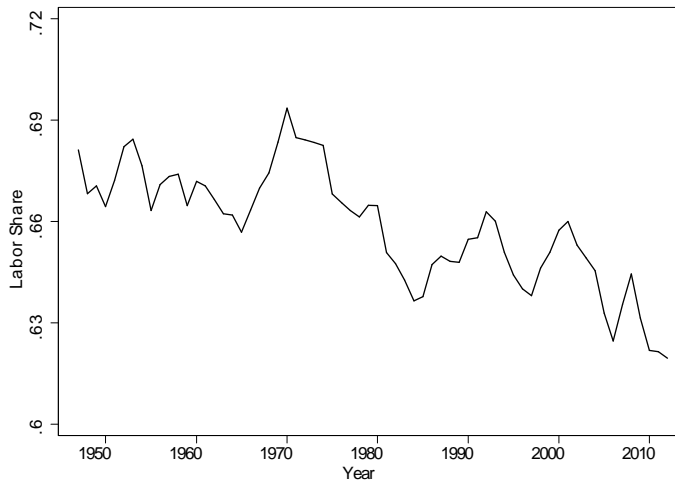
Almost none of the change in the labor share is from  $w/r$  increasing.



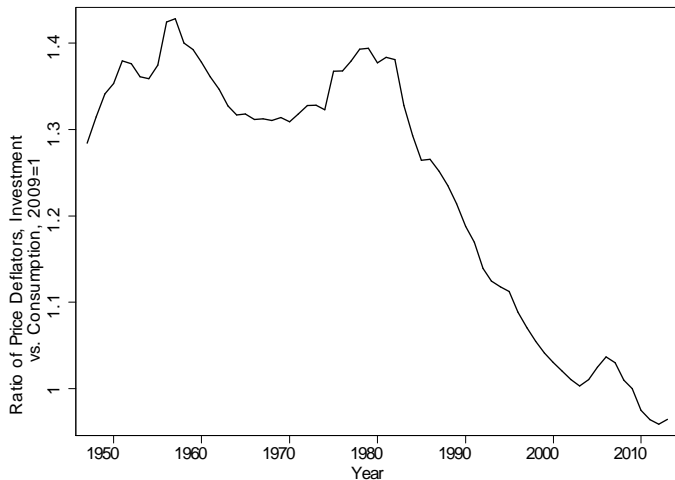
Notes on Karabarbounis and  
Neiman (2014) "The Global  
Decline of the Labor Share"



# Review: Labor Share of Income



# Relative Price of Capital Is Falling, Especially After 1980



# A complication when computing the labor share

How do you classify entrepreneurs' income? Taxes?

| Line |   |          |          |          |          |          |          |          |          |          |
|------|---|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|      | 2012  | 2012     | 2012     | 2012     | 2013     | 2013     | 2013     | 2013     | 2013     | 2014     |
|      | I   | II       | III      | IV       | I        | II       | III      | IV       | I        |          |
| 1    | Gross domestic income   | 16,104.6 | 16,150.3 | 16,209.6 | 16,522.0 | 16,690.9 | 16,847.8 | 17,004.6 | 17,181.4 | 17,121.3 |
| 2    | Compensation of employees, paid   | 8,522.3  | 8,562.6  | 8,599.5  | 8,795.5  | 8,756.1  | 8,844.0  | 8,896.8  | 8,973.8  | 9,049.5  |
| 3    | Wages and salaries  | 6,850.3  | 6,882.3  | 6,913.2  | 7,094.6  | 7,048.2  | 7,126.1  | 7,171.3  | 7,237.7  | 7,301.2  |
| 4    | To persons  | 6,836.1  | 6,867.3  | 6,898.4  | 7,080.0  | 7,033.8  | 7,111.0  | 7,156.2  | 7,222.5  | 7,286.5  |
| 5    | To the rest of the world  | 14.1     | 15.0     | 14.8     | 14.6     | 14.4     | 15.1     | 15.1     | 15.2     | 14.8     |
| 6    | Supplements to wages and salaries   | 1,672.1  | 1,680.3  | 1,686.2  | 1,700.9  | 1,707.9  | 1,717.8  | 1,725.5  | 1,736.2  | 1,748.3  |
| 7    | Taxes on production and imports   | 1,124.4  | 1,122.2  | 1,118.8  | 1,126.3  | 1,140.7  | 1,138.8  | 1,149.0  | 1,158.3  | 1,166.7  |
| 8    | Less: Subsidies I   | 57.8     | 57.6     | 56.0     | 57.7     | 58.0     | 58.9     | 59.1     | 58.7     | 56.8     |
| 9    | Net operating surplus   | 4,008.1  | 3,989.4  | 4,052.2  | 4,083.0  | 4,248.2  | 4,292.0  | 4,358.2  | 4,416.9  | 4,240.1  |
| 10   | Private enterprises   | 4,032.5  | 4,015.5  | 4,080.7  | 4,114.8  | 4,283.7  | 4,331.0  | 4,399.6  | 4,461.3  | 4,285.5  |
| 11   | Net interest and miscellaneous payments, domestic industries  | 613.6    | 580.8    | 611.7    | 583.3    | 630.3    | 591.7    | 615.5    | 638.8    | 633.4    |
| 12   | Business current transfer payments (net)  | 115.7    | 110.0    | 102.6    | 99.5     | 121.9    | 125.8    | 120.1    | 129.9    | 122.5    |
| 13   | Proprietors' income with inventory valuation and capital consumption adjustments                    | 1,214.4  | 1,217.8  | 1,220.0  | 1,247.5  | 1,334.6  | 1,341.5  | 1,360.7  | 1,358.5  | 1,359.5  |
| 14   | Rental income of persons with capital consumption adjustment  | 524.8    | 537.8    | 546.7    | 555.4    | 574.9    | 587.7    | 596.6    | 603.2    | 611.9    |
| 15   | Corporate profits with inventory valuation and capital consumption adjustments, domestic industries | 1,564.0  | 1,569.1  | 1,599.8  | 1,629.1  | 1,622.1  | 1,684.3  | 1,706.8  | 1,730.9  | 1,558.4  |
| 16   | Taxes on corporate income   | 437.2    | 429.7    | 439.1    | 433.2    | 408.2    | 418.2    | 417.8    | 431.1    | 458.9    |
| 17   | Profits after tax with inventory valuation and capital consumption adjustments                      | 1,126.8  | 1,139.4  | 1,160.7  | 1,196.0  | 1,213.8  | 1,266.1  | 1,289.0  | 1,299.8  | 1,099.5  |
| 18   | Net dividends   | 569.1    | 572.5    | 577.3    | 735.3    | 616.6    | 874.7    | 769.4    | 787.8    | 674.7    |
| 19   | Undistributed corporate profits with inventory valuation and capital consumption adjustments        | 557.8    | 566.9    | 583.4    | 460.7    | 597.3    | 391.4    | 519.5    | 512.0    | 424.8    |
| 20   | Current surplus of government enterprises I   | -24.5    | -26.1    | -28.5    | -31.8    | -35.5    | -39.0    | -41.4    | -44.3    | -45.5    |
| 21   | Consumption of fixed capital  | 2,507.6  | 2,533.7  | 2,555.1  | 2,575.0  | 2,603.8  | 2,631.9  | 2,659.6  | 2,691.0  | 2,721.9  |
| 22   | Private   | 2,018.7  | 2,041.0  | 2,059.8  | 2,077.6  | 2,103.3  | 2,128.5  | 2,153.5  | 2,180.5  | 2,208.6  |
| 23   | Government  | 488.9    | 492.7    | 495.3    | 497.4    | 500.5    | 503.4    | 506.1    | 510.5    | 513.3    |
|      | <b>Addendum:</b>  |          |          |          |          |          |          |          |          |          |
| 24   | Statistical discrepancy   | -63.0    | 10.1     | 86.4     | -101.7   | -155.6   | -186.8   | -91.7    | -91.8    | -105.3   |

## Two main contributions of Karabarbounis and Neiman (2014)

- ▶ Measurement: Compiling data for corporate labor shares for ~ 60 countries.
- ▶ Estimation: New method (using cross-sectional data) of estimating capital-labor substitutability ( $\sigma \equiv \frac{d \log(K/N)}{d \log(w/r)}$ ).

# Outline

- ▶ Data sources
- ▶ Stylized facts
  - ▶ Labor share
  - ▶ Relative price of capital
- ▶ Theory: Linking the labor share to the relative price of capital
- ▶ Estimating  $\sigma$  and sources of the decline in the labor share

# Labor Share Data

- ▶ Decomposition of GDP

$$Y = \underbrace{Q_C}_{\text{Corporate VA}} + Q_H + Q_G + \text{Tax}_{\text{products}}$$

$$Q_C = W_C N_C + \text{Tax}_{\text{production},C} + \text{Operating Surplus}_C$$

- ▶ Total labor share =  $\frac{WN}{Y}$
- ▶ Corporate labor share =  $\frac{W_C N_C}{Q_C}$
- ▶ Major data sources
  - ▶ Country-specific web pages, UN + OECD websites, books
  - ▶ EUKLEMS : Includes data by industry. No separation into corporate vs. household/government.

# Investment Price Data

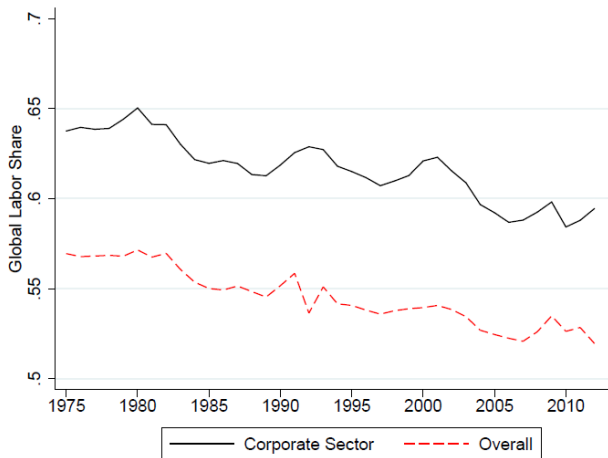
## 1. Penn World Tables

$$\xi_{it} = \frac{P_{I,i,t}^{PPP} / P_{I,US,t}^{PPP}}{P_{C,i,t}^{PPP} / P_{C,US,t}^{PPP}} \times \frac{P_{I,US,t}^{BEA}}{P_{C,US,t}^{BEA}}$$

From the second term: incorporate adjustments that the BEA makes for relative improvements the quality of investment/consumption goods.

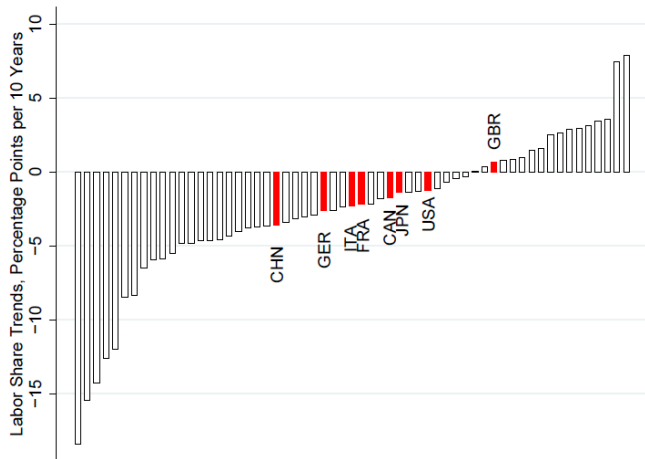
2. World Bank: World Development Indicators (Fixed Investment Deflator, CPI)
3. EUKLEMS

## Both the overall and corporate labor share are declining

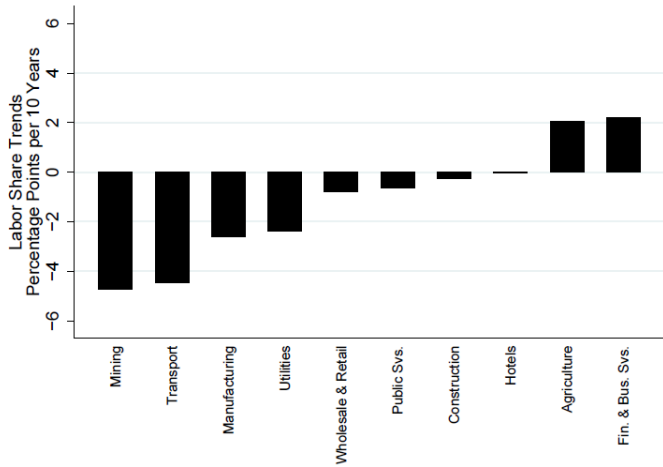




# The labor share is declining for most countries

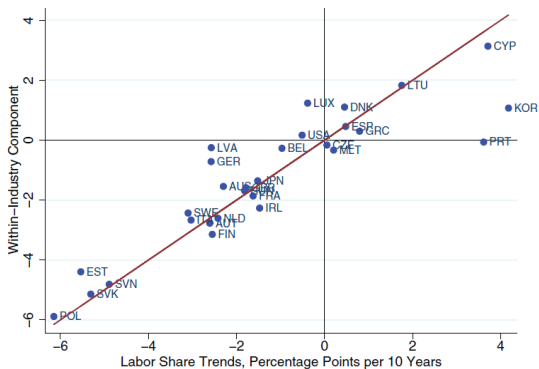


# The labor share is declining for most industries

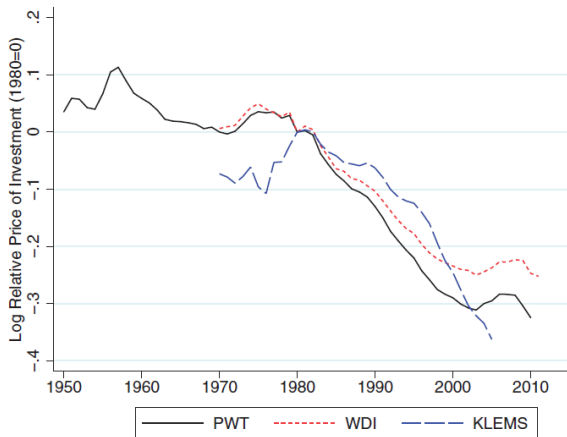


# Changes in the labor share come from "within industry" changes

$$\Delta s_{Li} = \underbrace{\sum_k \bar{w}_{i,k} \Delta s_{Li,k}}_{\text{Within-industry}} + \underbrace{\sum_k \bar{s}_{Li,k} \Delta \omega_{i,k}}_{\text{Between-industry}}$$



# Investment Price Decline, Across Data Sources



# Model: Overview

1. Goal: Account for the decline of the labor share.
2. Two sectors: Producing consumption goods and investment goods.
  - 2.1 Produce using capital & labor with identical production (CES) technologies.
  - 2.2 Relative price of the two goods dictated by technology differences ( $\xi$ ).
  - 2.3 Inputs are supplied by monopolistically competitive (with markup  $\mu$ ) continuum of firms.
3. Household side straightforward.
4. Key parameter of interest :  $\sigma$ , elasticity of substitution between capital/labor

# Model: Household Problem

- ▶ Maximize

$$\max_{\{C_t, L_t, X_t, K_{t+1}, B_{t+1}\}} \sum \beta^t V(C_t, N_t; \chi_t) \text{ subject to}$$
$$W_t L_t + R_t K_t + \Pi_t = C_t + \xi X_t + B_{t+1} - (1 + r_t) B_t$$
$$K_{t+1} = (1 - \delta) K_t + X_t$$

- ▶ FOC for capital:

$$R_{t+1} = \xi_t (1 + r_{t+1}) - \xi_{t+1} (1 - \delta)$$

$\xi_t$  = price of the investment good at time  $t$  (more details on the next slide).

- ▶ Euler Equation:

$$\beta(1 + r_{t+1}) = \frac{V_C(C_t, N_t; \chi_t)}{V_C(C_{t+1}, N_{t+1}; \chi_{t+1})}$$

## Model: Production

- ▶ Three products: intermediate inputs  $z \in \{0, 1\}$ , final investment good  $X$ , final consumption good  $C$ .

$$C_t = \left[ \int_0^1 c_t(z) \frac{\varepsilon_t - 1}{\varepsilon_t} dz \right]^{\frac{\varepsilon_t}{\varepsilon_t - 1}} ; X_t = \frac{1}{\xi_t} \left[ \int_0^1 x_t(z) \frac{\varepsilon_t - 1}{\varepsilon_t} dz \right]^{\frac{\varepsilon_t}{\varepsilon_t - 1}}$$

- ▶ Intermediate input supplier:

$$y_t(z) = \left( \alpha^{\frac{1}{\sigma}} (A_{K,t} k_t(z))^{\frac{\sigma-1}{\sigma}} + (1 - \alpha)^{\frac{1}{\sigma}} (A_{L,t} n_t(z))^{\frac{\sigma-1}{\sigma}} \right)^{\sigma/(\sigma-1)}$$

$A_{K,t}$  and  $A_{L,t}$  are capital- and labor-augmenting productivity.

- ▶ Market-clearing conditions:

$$y_t(z) = c_t(z) + x_t(z)$$

$$K_t = \int_0^1 k_t(z) dz$$

$$L_t = \int_0^1 n_t(z) dz$$

## Model: Input choices of each intermediate input supplier

- ▶ Problem of the intermediate input supplier:

$$\max p_t(z)y_t(z) - k_t(z)R_t - n_t(z)W_t$$

- ▶ First order conditions (For each  $z$ ):

$$\begin{aligned} R_t &= \frac{\partial (p_t y_t)}{\partial k_t} = \frac{\partial \left( \left( \frac{y_t}{Y_t} \right)^{-\frac{1}{\varepsilon}} y_t \right)}{\partial k_t} \\ &= \frac{(Y_t)^{\frac{1}{\varepsilon}} \partial \left( (y_t)^{1-\frac{1}{\varepsilon}} \right)}{\partial k_t} \end{aligned}$$

- ▶ Define

$$\mu_t = \frac{\varepsilon - 1}{\varepsilon}$$



## Model: Input choices of each intermediate input supplier

- ▶ Remember from last slide, definition of  $y_t$

$$y_t(z) = \left( \alpha^{\frac{1}{\sigma}} (A_{K,t} k_t)^{\frac{\sigma-1}{\sigma}} + (1-\alpha)^{\frac{1}{\sigma}} (A_{L,t} n_t)^{\frac{\sigma-1}{\sigma}} \right)^{\sigma/(\sigma-1)}$$

- ▶ Then

$$R_t = \frac{(Y_t)^{\frac{1}{\varepsilon}} \partial \left( (y_t)^{1-\frac{1}{\varepsilon}} \right)}{\partial k_t}$$

$$\mu_t R_t = \alpha^{\frac{1}{\sigma}} (A_{Kt})^{\frac{\sigma-1}{\sigma}} p_t \left( \frac{k_t}{y_t} \right)^{-\frac{1}{\sigma}} \Rightarrow \underbrace{\mu_t \frac{k_t R_t}{y_t p_t}}_{s_{K,t}(z)} = \alpha \left( \frac{A_{Kt}}{\mu_t R_t} \right)^{\sigma-1}$$

- ▶ Similarly:

$$\underbrace{\mu_t \frac{l_t W_t}{y_t p_t}}_{s_{L,t}(z)} = (1-\alpha) \left( \frac{A_{Lt}}{\mu_t W_t} \right)^{\sigma-1}$$

## Model: Input choices of each intermediate input supplier

From the last slide:

$$\mu_t(z)s_{K,t} = \alpha \left( \frac{A_{Kt}}{\mu_t(z)R_t} \right)^{\sigma-1}$$

But also:

$$s_{\Pi_t}(z) \equiv \frac{\Pi_t(z)}{p_t(z) \cdot y_t(z)} = \frac{\mu_t - 1}{\mu_t}$$

Since

$$\begin{aligned} s_{\Pi_t}(z) + s_{L_t}(z) + s_{K_t}(z) &= 1 \\ \mu_t s_{L_t}(z) + \mu_t s_{K_t}(z) &= 1 \end{aligned}$$

Thus:

$$1 - \mu_t s_{L_t}(z) = \alpha \left( \frac{A_{Kt}}{\mu_t R_t} \right)^{\sigma-1}$$

Comparing two periods:

$$\left( \frac{1}{1 - s_L \mu} \right) (1 - s_L (1 + \hat{s}_L) \mu (1 + \hat{\mu})) = \left( \frac{1 + \hat{A}_K}{1 + \hat{R}} \right)^{\sigma-1} (1 + \hat{\mu})$$

## Model: Estimating Equation

From the last slide:

$$\left( \frac{1}{1 - s_L \mu} \right) (1 - s_L (1 + \hat{s}_L) \mu (1 + \hat{\mu})) = \left( \frac{1 + \hat{A}_K}{1 + \hat{R}} \right)^{\sigma-1} (1 + \hat{\mu})$$

From the FOC for capital:

$$1 + \hat{R} = (1 + \hat{\xi}) \cdot \left( 1 - \hat{\delta} \frac{\beta \delta}{1 - \beta + \beta \delta} \right)$$

Plugging this equation

$$\begin{aligned} & \left( \frac{1}{1 - s_L \mu} \right) (1 - s_L (1 + \hat{s}_L) \mu (1 + \hat{\mu})) \\ &= \left( \frac{1 + \hat{A}_K}{1 + \hat{\xi}} \right)^{\sigma-1} (1 + \hat{\mu})^{\sigma-1} \left( 1 - \hat{\delta} \frac{\beta \delta}{1 - \beta + \beta \delta} \right)^{1-\sigma} \end{aligned}$$

So, the labor share can change if  $\xi$ ,  $A_K$ ,  $\mu$  or  $\delta$  change.

# Estimation

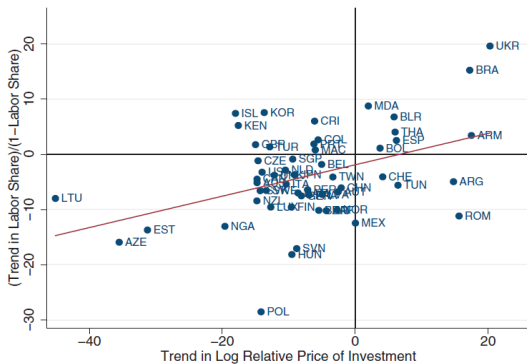
For now, set  $\mu - 1 = \hat{\mu} = \hat{\delta} = 0$ . Take logs:

$$\frac{s_L}{1 - s_L} \hat{s}_L = (\sigma - 1) \hat{\xi} + \underbrace{(1 - \sigma) \hat{A}_K}_{\gamma + u}$$

In the benchmark regressions, assume  $\hat{\xi} \perp \hat{A}_K$ .

# Estimation

$$\frac{s_L}{1 - s_L} \hat{s}_L = \gamma + (\sigma - 1) \hat{\xi} + u$$



► Slope: 0.28  $\Rightarrow \hat{\sigma} \approx 1.28$ .

# Estimation

| Investment Price | Labor Share | $\hat{\sigma}$ | Obs |
|------------------|-------------|----------------|-----|
| PWT              | KN Merged   | 1.25<br>(0.08) | 58  |
| WDI              | KN Merged   | 1.29<br>(0.07) | 54  |
| PWT              | OECD & UN   | 1.20<br>(0.08) | 50  |
| WDI              | OECD & UN   | 1.31<br>(0.06) | 47  |

# Markup Shocks?

What if  $\hat{\mu}_j \neq 0$  or  $\mu_j \neq 1$ ?

$$\left( \frac{s_{Lj}\mu_j}{1 - s_{Lj}\mu_j} \right) (\hat{s}_{Lj} + \hat{\mu}_j + \hat{s}_{Lj}\hat{\mu}_j) = \gamma + (\sigma - 1) (\hat{\xi}_j + \hat{\mu}_j) + u_j$$

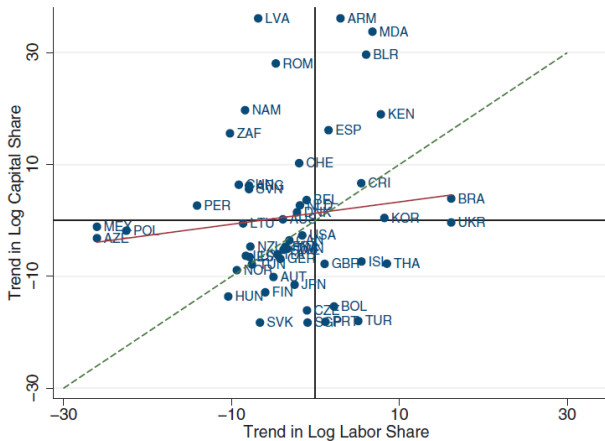
- ▶ Assuming  $\beta, \delta$  are constant over time, same for all countries:

$$s_{Kj} = \frac{R_j K_j}{Y_j} = \frac{\xi_j X_j}{Y_j} \left( \frac{1/\beta - 1 + \delta}{\delta} \right)$$
$$\hat{s}_{Kj} = \widehat{\xi_j X_j / Y_j}$$

- ▶ From before  $\mu s_{Lj} + \mu s_{Kj} = 1$ . And:

$$\hat{\mu}_j = \frac{1}{\mu_j (s_{Lj}\hat{s}_{Lj} + s_{Kj}\hat{s}_{Kj})}$$

# Markup Shocks?



⇒ Countries with declining labor shares had (on average) declines in capital shares and increases in markups.



# Markup Shocks?

| Investment Price | Investment Rate | $\hat{\sigma}$ | Obs |
|------------------|-----------------|----------------|-----|
| PWT              | Corporate       | 1.03<br>(0.09) | 55  |
| WDI              | Corporate       | 1.29<br>(0.08) | 52  |
| PWT              | Total           | 1.11<br>(0.11) | 54  |
| WDI              | Total           | 1.35<br>(0.08) | 52  |

## Capital-Augmenting Technical Change?

Again, when  $\mu = \hat{\mu} - 1 = \hat{\delta} = 0$  :

$$\frac{s_L}{1 - s_L} \hat{s}_L = \gamma + (\sigma - 1) \hat{\xi} + (1 - \sigma) \hat{A}_K + u$$

Up to now, we had assumed  $\text{corr}(\hat{A}_k, \hat{\xi}) = 0$ . If not:

$$\underbrace{\tilde{\sigma} - \sigma}_{\text{Bias}} = (1 - \sigma) \text{corr}(\hat{A}_k, \hat{\xi}) \frac{\text{sd}(\hat{A}_k)}{\text{sd}(\hat{\xi})}$$

- ▶ If  $\text{corr}(\hat{A}_k, \hat{\xi}) < 0$ , then
  - ▶  $\tilde{\sigma} > \sigma$  iff  $\sigma > 1$
  - ▶  $\tilde{\sigma} \rightarrow \sigma$  if  $\sigma \rightarrow 1$ .

# Capital-Augmenting Technical Change?

- ▶ From the last slide:

$$\underbrace{\tilde{\sigma} - \sigma}_{\text{Bias}} = (1 - \sigma) \text{corr}(\hat{A}_k, \hat{\xi}) \frac{\text{sd}(\hat{A}_k)}{\text{sd}(\hat{\xi})}$$

- ▶ If
  - ▶  $\text{corr}(\hat{A}_k, \hat{\xi}) = -0.28$
  - ▶  $\text{sd}(\hat{A}_k) = 0.10$
  - ▶  $\text{sd}(\hat{\xi}) = 0.11$
- ▶ then if  $\sigma = 1.25 \Rightarrow \tilde{\sigma} = 1.20$

## Effect of the markup and investment price shocks

| $\sigma$                      | 1           | 1.25  | 1           | 1.25 | 1                        | 1.25  |
|-------------------------------|-------------|-------|-------------|------|--------------------------|-------|
|                               | $\hat{\xi}$ |       | $\hat{\mu}$ |      | $(\hat{\xi}, \hat{\mu})$ |       |
| Labor share<br>(% points)     | 0.0         | -2.6  | -3.1        | -2.6 | -3.1                     | -4.9  |
| Capital share<br>(% points)   | 0.0         | 2.6   | -1.9        | -2.4 | -1.9                     | -0.1  |
| Profit share<br>(% points)    | 0.0         | 0.0   | 5.0         | 5.0  | 5.0                      | 5.0   |
| Rental rate                   | -22.1       | -22.1 | 0.0         | 0.0  | -22.1                    | -22.1 |
| Capital-to-output             | 28.4        | 36.6  | -5.2        | -6.4 | 21.8                     | 27.9  |
| Welfare-equiv.<br>consumption | 18.1        | 22.1  | -3.0        | -3.4 | 13.2                     | 15.8  |

# The discrepancy between Oberfield and Raval and Karabarounis and Neiman?

- ▶ Sample: Manufacturing (OR) vs the whole economy (KN)

|          | Primary                   | Construction         | Manuf. | Transport         |
|----------|---------------------------|----------------------|--------|-------------------|
| $\theta$ | 0.03                      | 0.05                 | 0.20   | 0.61              |
| $\alpha$ | 0.55                      | 0.19                 | 0.35   | 0.45              |
|          | Electricity/<br>Gas Serv. | Wholesale/<br>Retail | FIRE   | Other<br>Services |
| $\theta$ | 0.05                      | 0.15                 | 0.17   | 0.28              |
| $\alpha$ | 0.58                      | 0.29                 | 0.67   | 0.18              |

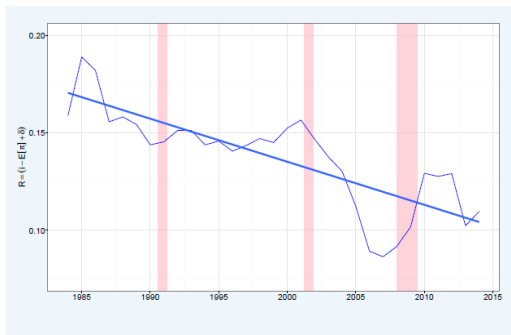
$$\chi^{\text{full}} = 0.14.$$

- ▶ Omitted variable bias? See Loukas' discussion of OR on his webpage.

## Barkai (2016): "Declining Labor and Capital Shares"

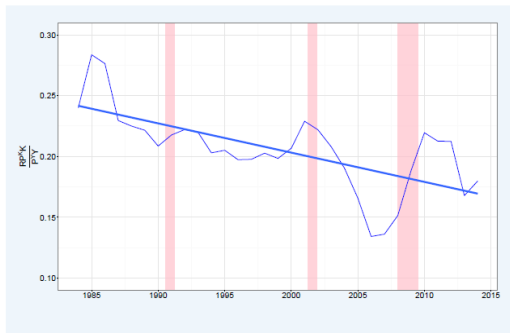
- ▶ Karabarbounis and Neiman: Whether declining labor shares are due to  $\hat{\xi}$  and  $\hat{\mu}$  have dramatically different welfare implications.
- ▶ Compute, for different types of capital, the required rate of return on capital

$$\tilde{R}_s = \underbrace{i - \mathbb{E}[\pi_s]}_{\text{real interest rate}} + \delta_s$$



## Barkai (2016): "Declining Labor and Capital Shares"

As a result, capital shares declines more than when  $\tilde{R}$  is fixed.



... and the profit share increased considerably, from 2 percent to 16 percent.